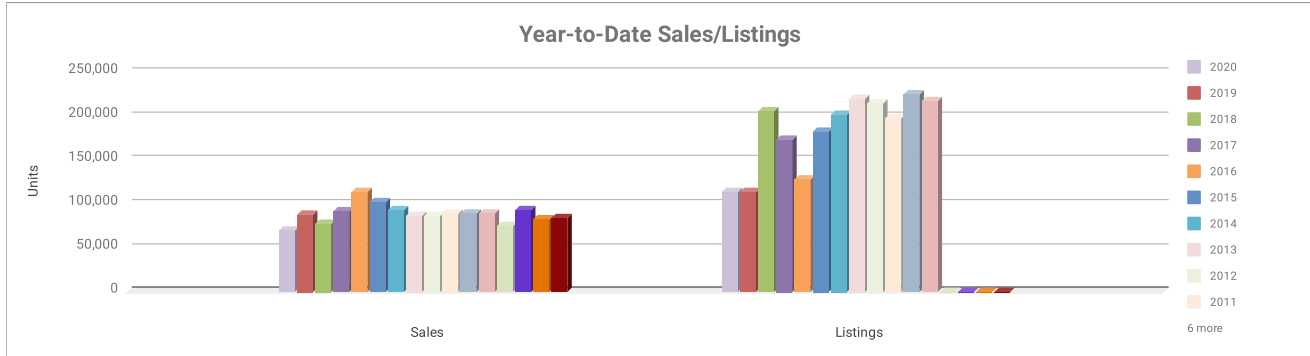


Year over Year Sales Tracking
Year-Over-Year Summary
(based on TRREB Market Watch)

	YEAR-TO-DATE															
	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Sales	69,070	87,871	78,020	92,271	113,076	101,644	92,783	87,049	86,165	89,099	89,099	89,273	74,552	93,193	83,084	84,145
Listings	113,121	113,121	205,651	173,555	127,310	182,633	201,988	219,895	215,170	197,342	224,512	216,656	0	0	0	0



Sales																	
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	% Chge
JAN					2,670	4,986	4,199	4,567	4,229	4,103	4,318	4,672	5,155	3,987	3,968	4,581	15.45%
FEB					4,120	7,291	6,058	7,032	5,613	5,696	6,294	7,583	7,955	5,148	4,982	7,256	45.64%
MAR					6,171	10,430	8,986	9,690	7,537	8,052	8,940	10,260	11,954	7,188	7,132	8,012	12.34%
APR					8,107	10,898	8,778	10,021	9,535	9,660	11,303	12,016	11,468	7,744	9,005	2,975	-66.96%
MAY					9,589	9,470	9,766	10,544	9,946	11,013	11,706	12,790	10,066	8,402	9,950	4,606	-53.71%
JUN					10,955	8,442	9,959	9,129	8,821	10,132	11,992	12,725	7,893	8,024	8,826	8,701	-1.42%
JUL					9,967	6,564	7,683	7,338	8,367	9,152	9,880	9,929	5,869	6,916	8,555	11,081	29.53%
AUG					8,035	6,232	7,330	6,249	7,391	7,568	7,998	9,748	6,306	6,797	7,682	10,775	40.26%
SEP					8,196	6,310	7,422	5,687	7,257	8,001	8,200	9,830	6,334	6,414	7,791	11,083	42.25%
OCT					8,476	6,681	7,425	6,713	7,941	8,512	8,759	9,715	7,069	7,448	8,491		
NOV					7,446	6,510	6,908	5,613	6,354	6,476	7,337	8,503	7,326	6,206	7,090		
DEC					5,541	4,395	4,585	3,582	4,058	4,418	4,917	5,305	4,876	3,746	4,399		
YOY	84,145	83,084	93,193	74,552	89,273	88,209	89,099	86,165	87,049	92,783	101,644	113,076	92,271	78,020	87,871	69,070	-21.40%

Active Listings																	
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	% Chge
JAN					20,450	12,052	12,107	11,009	14,231	11,903	11,600	9,966	5,034	11,894	11,962	7,772	-35.03%
FEB					21,440	14,514	14,525	14,546	15,969	14,019	12,793	10,902	5,400	13,362	13,284	8,816	-33.63%
MAR					23,642	18,684	16,563	16,920	18,384	16,543	15,295	12,132	7,865	15,971	15,576	10,676	-31.46%
APR					23,515	22,951	17,702	18,379	20,866	19,118	17,182	12,554	12,926	18,206	18,037	10,561	-41.45%
MAY					21,524	25,414	18,597	20,462	22,677	20,679	18,585	12,931	18,477	20,919	20,017	11,448	-42.81%
JUN					18,704	23,923	18,102	20,583	22,205	20,686	17,972	12,327	19,680	20,844	19,655	14,001	-28.77%
JUL					16,915	21,714	17,515	20,318	20,514	19,549	16,673	11,346	18,751	19,725	17,938	15,018	-16.28%
AUG					15,682	19,563	17,233	19,043	18,788	17,882	15,997	9,949	16,419	17,864	15,870	16,662	4.99%
SEP					15,894	20,334	18,793	21,621	20,194	19,165	17,765	11,255	19,021	20,089	17,254	18,167	5.29%
OCT					14,771	18,305	17,794	20,737	18,557	17,497	16,180	10,563	18,859	18,926	15,375		
NOV					13,827	15,813	15,543	18,311	16,092	14,717	13,454	8,639	18,197	16,420	11,958		
DEC					10,292	11,245	12,868	13,241	11,418	10,230	9,137	4,746	12,926	11,431	7,406		
YOY	0	0	0	0	216,656	224,512	197,342	215,170	219,895	201,988	182,633	127,310	173,555	205,651	184,332	113,121	-38.63%