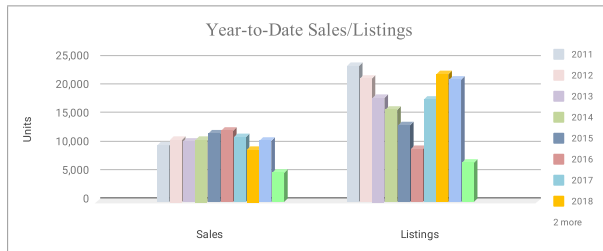


Year over Year Sales
(based on RealtorLink Statistics for DRAR)
Year-Over-Year Summary

YEAR-TO-DATE										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Sales	9,853	10,833	10,560	10,899	11,924	12,374	11,243	9,011	10,677	5,141
Listings	23,730	21,480	18,115	16,136	13,403	9,307	17,833	22,241	21,335	6,784



	Sales											% Chge	Active Listings											% Chge
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2011		2012	2013	2014	2015	2016	2017	2018	2019	2020			
JAN	505	582	508	484	512	508	595	470	508	586	15.35%	1,415	1,415	1,280	919	857	665	351	1,177	1,378	905	-34.33%		
FEB	653	848	751	639	728	845	833	604	585	890	52.14%	1,640	1,745	1,367	1,135	1,009	710	398	1,381	1,503	1,036	-31.07%		
MAR	981	1,179	948	947	1,086	824	1,349	846	839	1,101	31.23%	1,912	1,932	1,559	1,401	1,142	1,166	679	1,660	1,746	1,229	-29.61%		
APR	949	1,214	1,204	1,130	1,315	1,322	1,485	930	1,075	513	-52.28%	2,033	2,056	1,793	1,592	1,273	878	1,182	1,915	2,005	1,183	-41.00%		
MAY	1,040	1,248	1,179	1,334	1,320	1,445	1,309	859	1,176	770	-34.52%	2,162	2,132	1,911	1,648	1,436	918	1,941	2,283	2,309	1,149	-50.24%		
JUN	1,046	1,122	1,093	1,175	1,468	1,471	997	918	1,093	1,281	17.20%	2,119	2,012	1,782	1,677	1,303	853	2,216	2,303	2,320	1,282	-44.74%		
JUL	906	967	988	1,110	1,193	1,200	749	794	1,041			2,247	1,958	1,699	1,605	1,231	775	2,172	2,194	2,176				
AUG	815	902	955	919	984	1,132	822	843	1,046			2,251	1,844	1,604	1,484	1,223	667	1,869	2,014	1,917				
SEP	870	763	845	970	982	1,090	835	773	956			2,290	1,960	1,419	1,523	1,282	842	2,025	2,171	1,936				
OCT	800	849	924	973	989	1,090	845	798	968			2,167	1,758	1,536	1,312	1,121	842	1,912	2,082	1,803				
NOV	771	749	720	740	799	919	879	730	872			1,902	1,506	1,277	1,094	916	654	1,780	1,772	1,363				
DEC	517	410	445	478	548	528	545	446	518			1,592	1,162	888	746	610	337	1,308	1,289	879				
YOY	9,853	10,833	10,560	10,899	11,924	12,374	11,243	9,011	10,677	5,141		23,730	21,480	18,115	16,136	13,403	9,307	17,833	22,241	21,335	6,784			

